Job Title: Company Agronomist

## Job Summary

**Provide agronomic support to company sales team and independent dealers. Coordinates and completes follow-up of official product testing, as well as in-field trials with independent dealers.**

Ag Concepts, an established and fast growing company, is looking for a superstar company agronomist. We are looking for a thoroughbred to support and train the company’s outside sales reps and independent dealers on basic agronomy and how biological products support crop production. Start between $40,000 to $60,000 per year with upward potential as the company continues to grow. Donkey’s need not apply.

Duties also will include designing and coordinating product testing with universities and private research stations, summarizing and presenting test results, working with independent dealers to observe field testing, working with management and sales team to set sales goals, composing periodic emails to update and encourage sales network. Travel will be up to 50%.

To ensure that nobody’s time is wasted, please only apply if you know that you can: 1) work very well in a team environment, 2) are passionate about sharing your knowledge of agronomy, 3) have no problem teaching and instructing both individuals and large groups, 4) have a great work ethic, 5) don’t whine, complain, or make excuses. This is a real opportunity with a rock-solid company with incredible growth potential.

Apply through email, making the subject “Company Agronomist” and answer these questions: 1. What are the three ways farmers can increase ROI by using AgZyme? 2. How is Enhance taken into the plant? 3. What is the guaranteed analysis of the humic acid in Super Hume?

## Summary of essential job functions

* Coordinate product testing with universities and private research stations
* Collect and summarize testing results, publish to company website
* Present test results in public forums of growers and dealers
* Investigate industry research studies
* Complete in the field follow-up with independent dealers of company products
* Will require interstate travel
* Work with management to compose periodic sales email to independent dealers
* Answer agronomic questions of sales team and independent dealers.
* Provide agronomic training to sales team and independent dealers.
* Represent Company at industry trade shows with Inside Sales Reps or Independent Dealers
* Follow-up with Inside Sales Rep on field pictures, testimonials, and scheduling
* Participate in recruitment of new Independent dealers
* Compile Opportunity Studies for prospects
* Periodically update company website

## Minimum requirements

* BS or better in ag related field, CCA, or equivalent experience
* Excellent interpersonal communication and relationship skills required
* Experience with biological agriculture products preferred
* Travel up to 50%
* Proficient computer skills, with emphasis on Microsoft Office products

## Compensation

**Base salary $35,000 to $40,000 per year DOE plus commission**

## Company Description

Ag Concepts© Corp produces and sells bio-stimulants, foliar fertilizers, and high quality soil amendments for use in agriculture. Founded in 1986 Ag Concepts© Corp has become the industry leader producing high quality biological products.

Ag Concepts© treats the soil as a living system, creating a thriving environment for crop production. By integrating their approach with traditional agronomy practices, Ag Concepts© Corp provides a previously missing tool for the next step in agricultural production.

Headquartered in Eagle, Idaho with a manufacturing plant in Bliss, Idaho. Ag Concepts© Corp is a small enough company to adapt to the ever-changing business landscape, but large enough to support customers on an international scale.

Contact-

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